



InsurtechAustralia
INSURANCE INNOVATION + COLLABORATION

ITC Asia, Singapore

30th May – 1st June 2023

It was another successful delegation to ITC Asia in Singapore! We had a diverse contingent of participating delegates, including:

- Mapizy
- Numerisk
- EstImage (Stelvio Australia)
- Autograb
- AdvisrME
- Prooftec
- Autoreviewa
- Sync Technologies
- FRISS
- Entsia

We were also joined by Insurtech Australia Partner SureInsure.

Each were looking to learn and gain new connections in the Singapore and Asian markets.

The week commenced with a Networking Event on the evening of Monday 29th May, kindly sponsored and hosted by QBE and QBE Ventures in Guoco Tower.

Alvin Nand, COO of QBE Asia, opened the proceedings followed by Stephen Skulley, Austrade's Senior Trade & Investment Commissioner, and Australia's High Commissioner to Singapore Allaster Cox. This recognition by Austrade in supporting Australian insurtechs to develop their businesses and broaden their market development was extremely encouraging.



The following day, our delegation met for some 'speed dating' roundtable discussion, with guests from Venture Capital and leading insurers including Tim Howell (CFO Zurich APAC), Ronak Shah (CEO, QBE Singapore), Alvin Nand, Adelaide Odhiambo (A&H Partnerships, APAC Lead AIG), and Siew Choi Yau (Adviser to Ancileo & Vsure Group). These industry experts offered their expertise, experience and insights regarding trends and cultural considerations for partnering in Singapore and regions across Asia.



ITC Asia kicked off on Tuesday 30th May. Program highlights included:

- Sync Technologies – Caroline Dreifuss won the Lloyd’s Lab Pitch event, fast tracking to the Lloyd’s Lab (Cohort 11) program commencing in July 2023. Kav Keshavarz also represented FRISS in this event.
- Sørn’s Forward50 APAC report was released in partnership with Insurtech Connect. This announcement of the watchlist of the top 50 insurtechs in APAC included member organisations Reask, Honey, uncover, Kanopi, Sync Technologies, Sentro, KOBA and Lifebid.
- In-market connections and follow-up meetings with senior leadership across Asia.
- Conference agenda speaker and panel items:
 - Reinventing Bancassurance through digital acceleration (featuring Robert Gourlay, QBE Asia)
 - How embedded insurance is helping reach APAC’s underinsured (featuring John Trotter, QBE Asia)
 - Understanding resilience: Using actionable insights to mitigate risk in cyber, property, supply chain & people risk (featuring Alex Taylor, QBE Ventures)
 - The latest Fintech and Insurtech industry trends in the Asia region (featuring Chris Bayley, Cover Genius)
 - How APAC leads the way with Open Insurance (featuring Simone Dossetor, Insurtech Australia)
 - Small & Medium Enterprises (SME) ecosystem: Enablers & the insurance industry (featuring Ronak Shah, QBE Asia)

Insurtech Australia held a noticeable presence with our numbers, and several Insurtech Australia members (including Sync Technologies, Cover Genius, Socotra, Verisk and Dacadoo) also hosted their own exhibition booths.



Feedback on the event from our own delegates was resoundingly positive:

“It has been a truly delightful experience and super productive week. I’ve learnt SO much and met so many great people willing to help and connect. I’ve had a blast whilst being here too – so many good laughs. Can’t wait to stay a part of this community and look forward to supporting each other for the rest of the year!!”

Chris Gardner, Founder & CEO, Autograb

